

∴ HOO-HOO JEWELRY ∴

Number	ARTICLE	Price	Number	ARTICLE	Price	Number	ARTICLE	Price
1.	Hoo-Hoo Pennant	\$0.99	8.	Hoo-Hoo Large Lapel Button	\$2.00	16.	Osirian Cloister Lapel Button	\$ 5.00
2.	Hoo-Hoo Sofa Pillow	3.00	9.	Hoo-Hoo (Large) Cuff Buttons	6.00	17.	Hoo-Hoo (Chased Band) Ring	9.00
3.	Hoo-Hoo Watch Charm	7.50	10.	Hoo-Hoo Grip Tag	.99	18.	Hoo-Hoo (Chased Band) Ring	8.00
4.	Hoo-Hoo Crescent Brooch	7.50	11.	Hoo-Hoo Souvenir Spoon	2.50	19.	Hoo-Hoo (Engraved) Cuff Button	8.00
5.	Hoo-Hoo Ladies' Stick Pin	1.60	12.	Hoo-Hoo Clover Leaf Brooch	10.00	20.	Hoo-Hoo (Wire) Cuff Button	10.00
6.	Hoo-Hoo (Small) Cuff Buttons	5.00	13.	Hoo-Hoo Horse Shoe Brooch	5.50	21.	Hoo-Hoo (Heavy Plain Band) Ring	11.00
7.	Hoo-Hoo Official Lapel Button	1.60	14.	Hoo-Hoo Bar Brooch	4.00	22.	Hoo-Hoo (Polish) Cuff Button	12.00
			15.	Hoo-Hoo Wishbone Brooch	5.00			

ALL OF THE ABOVE WARRANTED TO GIVE SATISFACTION AND WORTH THE PRICE
 None of this Hoo-Hoo jewelry will be sold to other than members in good standing, and only for cash. It is handled for the accommodation of our members and the good of the Order. None of it will be sold without the buyer's number engraved thereon.

Address all Orders to **W. M. STEPHENSON, Scrivenoter** 1219 Wright Building St. Louis, Mo.

HEALTH

THE BULLETIN

VOL. XX

ST. LOUIS, MO., MAY 9, 1914

No. 219

WINNIPEG

The Gateway to the Last Great West

EXTENDS A HEARTY
 INVITATION
 TO

Hoo-Hoo and Lumbermen

TO ATTEND THE

Twenty-Third Annual

September 8-12, 1914

MEET US IN WINNIPEG

9-9-14

A MONTHLY JOURNAL DEVOTED TO HOO-HOO

CO-OPERATION

HAPPINESSES

LONG LIFE

OFFICERS OF THE ORDER

THE SUPREME NINE

SNARK OF THE UNIVERSE—John Henry Kirby (7778), Kirby Lumber Co., First National Bank Bldg., Houston, Texas. SENIOR 100-100—Emerson D. Tennant (13070), Turnbull-Mc-

THE JURISDICTIONS

JURISDICTION NO. 1—Under the Snark of the Universe (Kirby) the following: Arkansas, Kansas, Louisiana, Mexico, New Mexico, Oklahoma, and Texas. JURISDICTION NO. 2—Under the Senior Hoo-Hoo (Tennant) the following: Canada, Iowa, Minnesota, Nebraska, North Dakota, South Dakota and all foreign countries except Mexico.

THE HOUSE OF ANCIENTS

CHAS. H. McCARER (1) (Deceased). H. A. JOHNSON (2), Lumber World Review, Chicago, Ill. J. E. DEFFENHAUGH (3) (Deceased). H. H. HEMENWAY (4), The El Paso Lumber Co., Colorado Springs, Colo.

OSIRIAN CLOISTER

HIGH PRIEST OF OSIRIS (Chief Priest)—Frank W. Trower (12835), Trower Bros., 110 Market St., San Francisco, Cal. HIGH PRIEST OF PAH—Daniel W. Richardson (8275), Golden Lumber Co., Dover, N. C.

VICEREGENT SNARKS

ALABAMA—(Northern District)—B. M. Nash (26596), Nash & Adair, Wholesale Lumber, Decatur, Ala. ALABAMA—(Central District)—W. A. Hammond (9761), Sales Manager, Acme Lumber & Coal Co., Birmingham, Ala.

CALIFORNIA—(Central District)—Lucius Leslie Long (12826), Long Lumber Co., 1 Drumm St., San Francisco, Cal. CALIFORNIA—(Sacramento Valley District)—Harry Edmund Officer (26443), California Representative of Dant & Russell, Portland, Ore., Box 747, Sacramento, Cal.

INDIANA—(Northern District)—Harold A. Knapp (16714), Kirby Lumber Co., P. O. Box 342, Indianapolis, Ind. INDIANA—(Northern District)—Paul W. Lühring (25255), The Wolfm-Lühring Lbr. Co., Evansville, Ind.

MISSOURI—(Northern District)—C. E. Lemons (27420), Chicago Lumber and Coal Co., Box 255, Moberly, Mo. MISSOURI—(Western District)—Lylel Masterson Noll (5104), Noll-Welby Lumber Co., 1014 Republic Bldg., Kansas City, Mo.

NEVADA—(Central District)—Lucius Leslie Long (12826), Long Lumber Co., 1 Drumm St., San Francisco, Cal. CALIFORNIA—(Sacramento Valley District)—Harry Edmund Officer (26443), California Representative of Dant & Russell, Portland, Ore., Box 747, Sacramento, Cal.

WHO ARE ELIGIBLE

Article III of Constitution:

"Section 1. Active membership.—The membership in this Order shall be limited to white male persons of full age of twenty-one (21) years, of good moral character, who possess one or more of the following seven qualifications: Lumbermen, Foresters, Officers of Lumber As-

Specific Definition of Eligibility

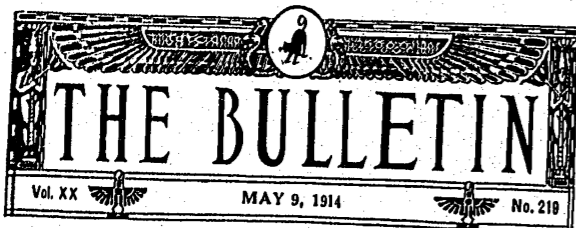
"(a) Lumbermen.—Lumbermen shall be those who are engaged either in the ownership or sale of timber land; timber or logs, or the manufacture or sale, at wholesale or retail, of forest products, either as owners, officers, managers of departments, general superintendents, sales managers or salesmen. "(b) Foresters.—This class shall include those persons graduated from recognized schools of forestry, officials of the forestry service and members of forest commissions or boards, either state or national.



The above is printed for the information of all members. We must comply with the above. In case of doubt take up with the Scrivenoter and he will ask the Supreme Nine to rule. Watch this closely and before voting for a candidate be sure he is eligible.

DUES FOR 1914. At 9:09 on September 9, 1913, dues became payable for 1914. The Hoo-Hoo year begins and ends on Sept. 9. Look up your cards, and if you find that you have not paid 1914 dues, send \$1.65 to the Scrivenoter at once.

NEW HAMPSHIRE—N. E. Huggins, Cornish Flat, N. H. NEW MEXICO—Geo. W. Franger, Bascom-French Co., Las Cruces, New Mexico. NEW YORK—(Eastern District)—Charles James Kammer (7281), Lewis Thompson & Co., Ryker & Steinway Aves., Astoria, L. I., New York.



Published Monthly by the Concatenated Order of Hoo-Hoo, at St. Louis, Missouri.

WILLIAM M. STEPHENSON (2676), Editor.

TERMS TO MEMBERS.

One Year.....66 Cents. | Single Copies.....6 Cents.

ADVERTISING RATES furnished on application.

THE BULLETIN is mailed on the 9th of each month. News items must be in this office on the 5th in order to avoid delay.

Copy for new advertisements and changes in current advertisements should be in this office not later than the 1st.

Entered at the Postoffice at St. Louis, Missouri, as second-class matter.

THE BULLETIN is the official medium of the Concatenated Order of Hoo-Hoo.

Address all communications for THE BULLETIN to
W. M. STEPHENSON, Scrivenor,
1219 Wright Building,
St. Louis, Mo.

PAYMENT OF DUES.

THE Scrivenor is now mailing out the third notice of dues to all members who have not as yet paid their 1914 dues. The 1914 dues were payable in advance on September 9, 1913, and the Scrivenor earnestly requests that all members will make a prompt remittance upon receipt of statement.

There has been a custom of members paying their dues at concatenations, and while this is satisfactory, it would be a better plan for all members to remit their dues direct to the Scrivenor, as this will avoid confusion and delay at concatenations.

The Scrivenor is anxious to make a good record this year in the collection of dues, and will appreciate highly the co-operation of all members to this end.

The Scrivenor is satisfied that the non-payment of dues of many members is due more to oversight than intention, and is sure that all members will remit promptly now that their attention is called to same.

The Scrivenor also requests that all members who have paid their 1914 dues to interest themselves in the matter and for them to ask all members they meet the question, HAVE YOU PAID YOUR 1914 DUES? This will be a reminder and will be appreciated.



THE AMERICAN LUMBER TRADES BENEVOLENT ASSOCIATION.

We wish to call to your attention the article in this issue of THE BULLETIN, regarding the idea advanced by Mr. Spry, a prominent Chicago lumberman, regarding the formation of The American Lumber Trades Benevolent Association. This was fully discussed at the Twenty-second Annual, and it was unanimously decided that the Concatenated Order of Hoo-Hoo would undertake this great work and that we would do everything possible to work out a definite plan that would prove successful and satisfactory.

Read the article carefully and assist us all in your power. This is a great undertaking and is one that should appeal to the hearts of every man who loves his fellowman.

It is also a work that every man interested or connected in any way with the lumber industry, which is one of the greatest industries of the country, should take a personal interest and should put his shoulder to the wheel and help.

CONCATENATIONS.

The Supreme Nine wishes to call the attention of all Vicegerent Snarks to the Twenty-third Annual to be held in Winnipeg, on September 9, 1914.

Your Supreme Nine are anxious that this year's record of work in the securing of new members be one that we will all be proud of and we therefore earnestly request that all Vicegerent Snarks who have not as yet held a concatenation this year get busy at once and see that a concatenation is held in their district before September 9, 1914.

Let us all work together and make this year's record one of the best in the history of Hoo-Hoo.

All Vicegerent Snarks are requested to write the Scrivenor at once, and advise him what the conditions and prospects are in his district.

All members of the Order are requested to get in touch with their Vicegerent Snark and to give him their earnest and cordial support and assistance so that the Vicegerent Snarks will know just what co-operation they will have.

It is not right or proper for the members to expect the Vicegerent Snark to do all the work. You owe your Vicegerent Snark and Hoo-Hoo a duty, and you should at all times do the best of your ability, assist in every way the advancement of the best interests of the Order. In doing this you will be assisting your own interests, and the best interest of the lumber industry.

The Concatenated Order of Hoo-Hoo stands as the exponent of the lumber industry, and it is your duty as a member of the Order to advance in every possible way the interests of the lumber business.



ADVERTISING IN THE BULLETIN.

The Scrivenor will announce in the next issue of THE BULLETIN the appointment of an advertising manager who will have charge of our advertising department.

We expect to make this department a live issue and we earnestly solicit your co-operation and assistance.

THE BULLETIN has a large circulation and reaches the right parties, and will prove a valuable advertising medium.

Hoo-Hoo stands for the lumber industry and THE BULLETIN will carry NO advertisement of any substitute for WOOD.

We solicit a share of your advertising, believing that your advertisement in THE BULLETIN will prove of value to you.



TWENTY-THIRD ANNUAL.

THE BULLETIN wishes to call the attention of every Hoo-Hoo to the fact that the Twenty-Third Annual of the Order will be held in Winnipeg on September 9th, and to urge that every member who can possibly attend this meeting to do so.

The Hoo-Hoo and lumbermen of the city of Winnipeg and of the entire Canadian Northwest are making preparations to entertain us in the true Canadian spirit, and as this is the first Annual ever held in Canada it is up to the membership of the Order to show their appreciation of our Canadian Hoo-Hoo by accepting their hospitality at this time.

The Scrivenor expects to make arrangements for a special train from Chicago to Winnipeg for the Annual and will make definite announcement of what arrangements are made shortly. It is the present intention to arrange for special train to leave Chicago, Sunday evening, September 6, arriving at St. Paul-Minneapolis, Monday morning, September 7th; spend Monday in St. Paul and Minneapolis visiting points of interest; leave Minneapolis Monday evening and arrive at Winnipeg, Tuesday morning, September 8th, Osirian Cloister Day.

The Scrivenor will welcome suggestions as to any change in the above outlined plan. Write us if you will be one of our happy hands on this trip.

(Continued to page 8)



TWENTY-THIRD ANNUAL
Winnipeg, Manitoba, September 9, 1914



THE LUMBERMEN'S GATHERING TO BE HELD IN WINNIPEG, SEPTEMBER 8 TO 12, 1914

THERE is one place being talked of all over the lumber world, and that place is Winnipeg—the western Canadian city that has made more progress in thirty years than most places do in a century.

It is practically certain that the largest gathering of actual lumber men seen at one time will be in Winnipeg between September 8th and 12th next. It is an assured fact that every retail yard owner and manager will leave his yard man in charge and hie to the 'Peg for the big doings promised by the Hoo-Hoo. Lumber manufacturers, millmen and wholesalers galore are accepting the invitation in scores, and will be in Winnipeg for a week.

The salesmen and travelers will not neglect the best opportunity of seeing the largest number of their possible or probable customers which has ever been presented. Just imagine two thousand buyers actually in town for four or five days. If they can't get business they will certainly make friends—the rest is easy.

Winnipeg is a city made with hands, but hands that have been much busier than is usually the case in such instances as that of Winnipeg. No other city in history, certainly, has made the growth—in quantity and quality—which Winnipeg has made in so short a time. It is no exaggeration to say that this growth has been wonderful, marvelous—in fact, these overworked and often misapplied adjectives are bald and inadequate terms when applied to what Winnipeg has done in less than forty years.

From a Hudson Bay trading post in 1870, with a population of 215, Winnipeg has grown to the size and finish of a first-class city of over 250,000 people, with wide streets, asphalted pavements, public parks, fine buildings, an excellent street car system, and, in short, all that goes to make up the modern city beautiful and city practical.

Once started on its way, Winnipeg made rapid progress. When Winnipeg was incorporated as a city, in 1874, there were

1,800 inhabitants, and the place had taken on the status of a large and thriving village. The story of fertile wheat lands and splendid summer weather began to spread abroad. Commerce cast appreciative eyes toward the town at the junction of the Red and Assiniboine rivers and railroad men in Canada and the United States scented trade possibilities that would make freight and passenger service profitable. In 1878 the first steam railway pushed up from the States, reaching a point just across the river from Winnipeg.

Better things were on the way, however, and in 1882 the Canadian Pacific Railway, overcoming strong opposition and the discouragements of building through a thousand miles of rock and stunted forest growth, made Winnipeg on its way to the Pacific Coast. The railroads brought new people into the West, and these people told others what they found there. A stream of travel and trade was started that has swept nearly two million people into Canada, west of the Great Lakes, and built up trade that taxes the capacity of five great railways, has caused hundreds of millions



The Pavilion in the City Park, Winnipeg, where the City of Winnipeg will entertain the visiting Hoo-Hoo and their wives in September

of money to be invested and has poured forth profits in crops and trade that seem fabulous but are real and actual.

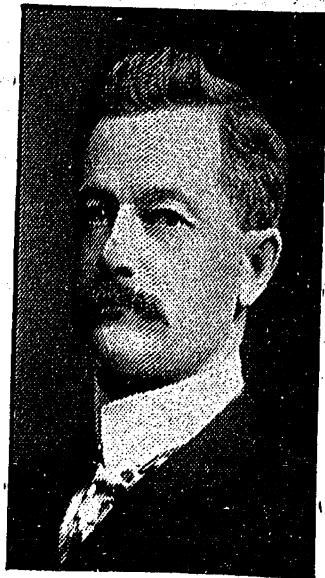
A short time ago the present Mayor of Winnipeg spoke before the Chicago Chamber of Commerce. He said:

"Now, how do we account for our great growth? It is due entirely to the position of the city. Situated as Winnipeg is, like a glorious youthful queen on the eastern shores of a great ocean of waving grain fields, every vessel, whether it be railway car or otherwise, pays homage to her, and every car that helps to bear the tide of commerce through her portals pays a certain amount of tribute to the city.

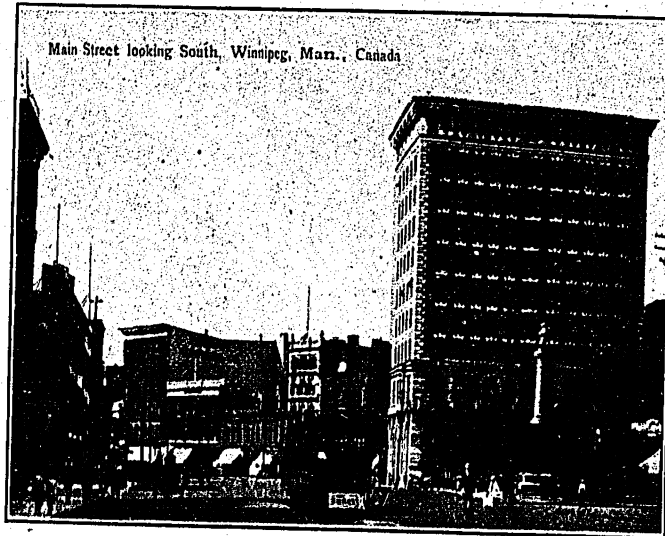
"Now, how great already is that ever swelling tide of commerce you will have some conception when I tell you that the wheat alone grown in the three prairie provinces this year is sufficient to keep a steady stream of one thousand bushels per

minute continuously night and day flowing to the head of the lakes for three and one-half months, and in addition to that the

cultivation, what will our possibilities be when 208,000,000 of acres of the best land that the sun shines on is brought under the



SIR DOUGLAS C. CAMERON
Winnipeg
Lieutenant-Governor of the Province of Manitoba;
President of the Rat Portage Lumber Co.,
one of the largest Canadian firms

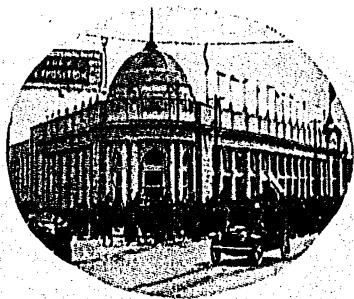


Main Street looking South, Winnipeg, Man., Canada

plow? Do you not see the portent of a great, vigorous, populous nation living under those sunny skies north of the 49th Parallel? And if with our present development we are able to do as we are doing now, to purchase a million dollars' worth of goods from you every day of the year, what will our trade be worth when we have fully developed the country?

oats and barley would supply this stream for another four months.

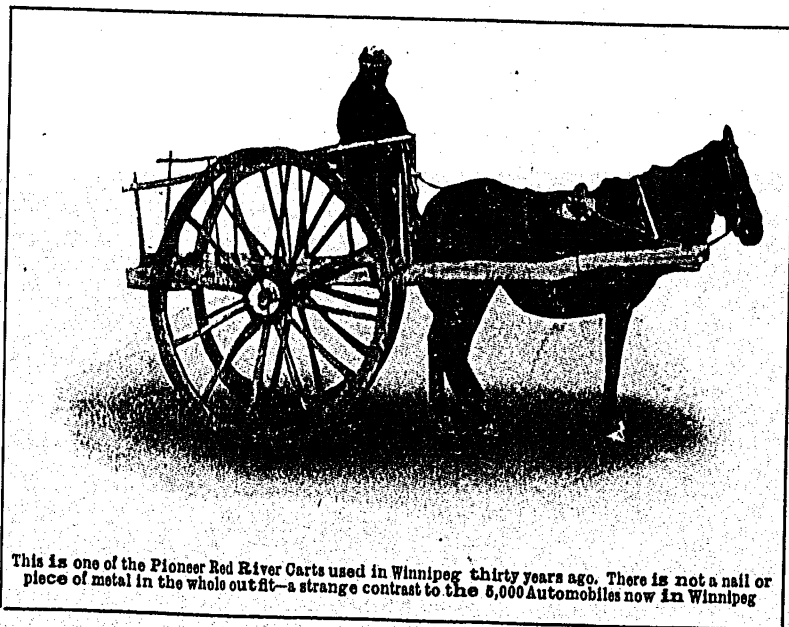
"The value of the grain crop alone grown this year in the three prairie provinces would be sufficient to build any of our great transcontinental railroads and



The Industrial Bureau Building, Winnipeg
Convention Headquarters

all their equipment, everything connected with them, from ocean to ocean.

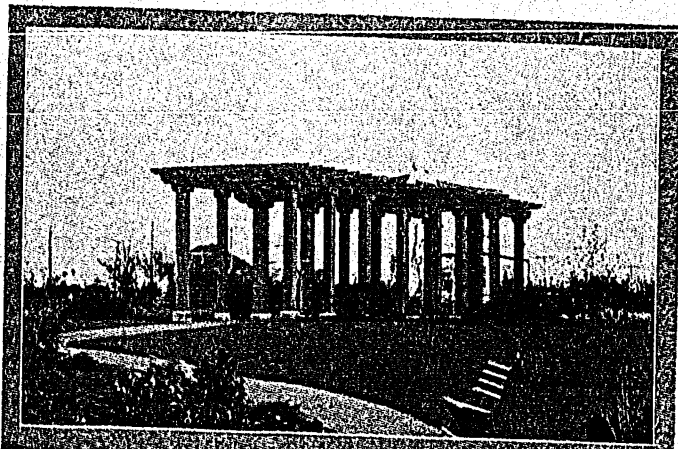
"Now, if we are able to do this with only ten per cent of our arable land under



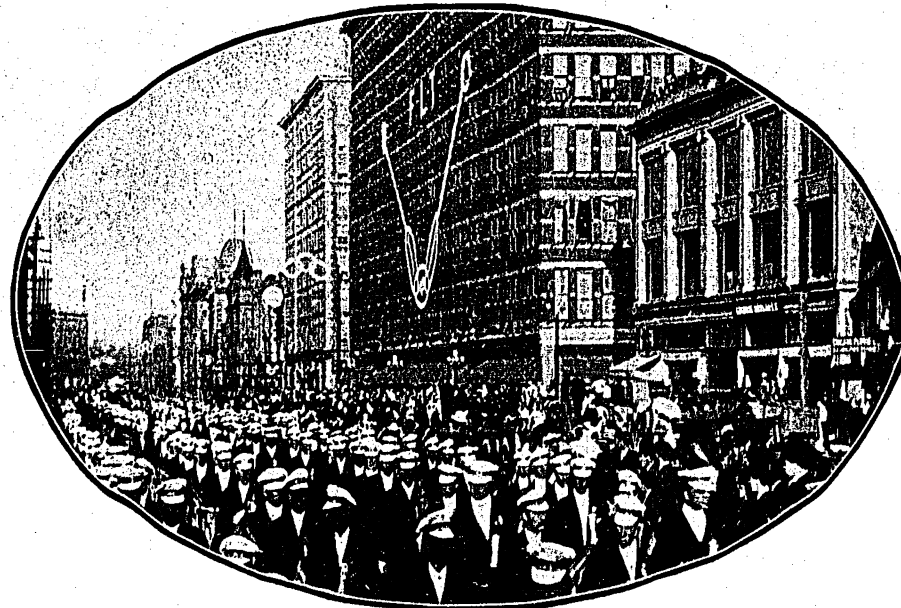
This is one of the Pioneer Red River Carts used in Winnipeg thirty years ago. There is not a nail or piece of metal in the whole outfit—a strange contrast to the 5,000 Automobiles now in Winnipeg

"Now, who shall assist us to develop this great empire that is there? Shall it be the alien races of Southern Europe, or shall it be men of our own blood and language? We have already drawn heavily on the population of Great Britain but these have been chiefly of the mechanical, mercantile and clerical classes rather than the agricultural, but in the last three fiscal years no less than 358,000 American farmers have come into Western Canada, bringing with them goods and cash to the value of \$350,000,000. And I want to say here that no man who sets foot on our soil is more entirely and heartily welcome than the man from the South."

But Winnipeg is not the only part of West Central Canada that can claim the attention and interest of the visitor. Fort Williams, Port Arthur, Saskatoon, Regina and other places have shown marvelous growth and present a picture of something that will never



The "Pergola" in the beautiful Assiniboine Park at Winnipeg. In the Park Zoo are buffalo, moose, bear, deer, wolves, and other wild animals



WINNIPEG—THE GREAT CONVENTION CITY OF THE CANADIAN NORTHWEST
The photo shows the Great Parade of ten thousand Odd Fellows at Winnipeg on the occasion of the Meeting of the Sovereign Grand Lodge. The Hoo-Hoo Parade will pass the same point September 9, 1914

be seen again—the rush and bustle attributable to the filling up of the "Last Best West."

Visitors to Winnipeg in September next should have their tickets routed in by one route and out by another, so they can see these cities, and this can be done without additional cost by consulting their local ticket agents or by addressing the Publicity Committee, care of "Retail Lumbermen & Western Builder" offices, 322 Donald street, Winnipeg, Canada.

The striking campaign being made by the Publicity Committee has made Winnipeg the talk of the lumber world. In all the lumber journals of America, Canada, Great Britain and Australia have appeared notices, big and little, with the invitation to "Come and see Winnipeg in September next." It is almost safe to say that no city on this continent is so much talked of.

The following message has just been received by this office:
TO ALL LUMBERMEN AND HOO-HOO AND THEIR WIVES:

The Publicity Committee of Winnipeg Hoo-Hoo is anxious to receive the names of all those who contemplate coming to Winnipeg in September next, so that we can send you something of interest about the trip, free booklets, papers, etc. Command us to serve you in any way. The pleasure is ours. This invitation means YOU.

Signed by Publicity Committee—W. H. Hoover, D. McNicol (Secretary), J. B. Sinclair, F. H. Millard, P. C. Roberts, Sid Smith, R. G. Fletcher, Geo. Knight, J. H. Young, E. G. Lythgoe, E. C. Carter (Treasurer), Jno. Hooper (Chairman).

Fifteen hundred official badges of a most beautiful design have been donated to the 1914 Hoo-Hoo Annual by the Manitoba Gypsum Co. of Winnipeg. It will be one of the finest badges ever gotten out for any event.

GREETINGS TO WINNIPEG

Winnipeg, dear sun-kissed city,
Beauteous Mistress of the plain;
We, thy sons in exile, greet thee
From this land of mist and rain.

Oft, mid scenes of gloom and darkness,
Chilling winds and lowering skies;
Longings for thy sunny splendor,
In our lonely hearts arise.

Though by fate we're forced to wander
On this gloomy eastern shore;
Oft in dreams we're over yonder
'Neath thy sunlit skies once more.

And we're ever waiting, longing,
While afar from thee we roam,
For the day when fate shall lead us
Back to Winnipeg and home.

We salute thee, stately city,
Throned within thy fair domain,
Crowned with light and radiant sunshine,
Glorious Empress of the Plain.

—W. H. MUNROE,
Formerly of Winnipeg.

Meet Me in Winnipeg, September 9



TWENTY-THIRD ANNUAL

(Continued from page 4)

In order to secure special train service it will be necessary to guarantee a certain number of people, and your Scrivener must know as early as possible just who is going in order to make the proper arrangements for your comfort.

Let us make this a record-breaker of a special train and in this way advertise the lumber and allied industries as never before.

Winnipeg wants you and you want to see the beautiful city of Winnipeg and the wonderful country to the north of us.

It is your duty as a loyal Hoo-Hoo to attend the Annual if possible to do so, and we urge you this year to make a special effort to be with us. YOU WILL ALWAYS REMEMBER YOUR VISIT TO WINNIPEG WITH PROFIT AND PLEASURE.



A Few Short Lengths

To avoid unkind criticism:

Say Nothing,
He Nothing,
Do Nothing.

A muckraker is one who sits still and defames enterprise as it marches by.

The pathway to success lies in serving humanity.

Duty and desire begin with the same letter, and that letter generally marks the parting of the ways.

Usually the persons who talk a great deal about the world growing worse never do much to make it better.

Winnipeg wants YOU at the TWENTY-THIRD ANNUAL. Make your plans NOW to be there and enjoy the warm hospitality of the Canadian Hoo-Hoo.

If you have not received your 1914 card better remit the Scrivener today.

An ass is a good deal higher in the animal kingdom than the anonymous letter writer. With all his faults, the ass is no coward.

TALK WOOD—SELL LUMBER.

Co-operate and assist—not criticise and find fault.

The mintage of wisdom is to know that rest is rust, and that real life is in love, laughter and work.

A man's value lies in his ability to think individually, and act collectively.

No good, sensible, working bee listens to the advice of a bedbug on the subject of business.

Co-operation is the law of life and growth.

A little more patience, a little more charity for all, a little more devotion, a little more love; with less bowing down to the past, and a silent ignoring of the chronic scold; a brave looking forward to the future with more faith in our fellows, and the race will be ripe for a great burst of light and life.

We should support faithfully in word and deed an Order that stands as the representative and defends our industry.

If honest you will never betray a friend; if noble you will never persecute an enemy.

Men who spend their time knocking never open any doors.

What we condemn in others we should to the best of our ability abstain from doing.

Too many people make it their rule to try to do unto others as they imagine others would do unto them if they could.

Experience is the greatest teacher; yet it tacks on to its name no college degrees.

Many a man falls over his own bluff.

A good deal of dry wit is rough dried.

Usually a critic knows how but cannot.

No one ever wanted to "get even" for a worthy cause.

The taking of advice, like charity, should begin at home.

When you waste today regretting the past you put a mortgage on tomorrow.

Intentions are as good as far as they go—but results are better.

"SOME" TREE

The following article is republished from The Lumber Trade Journal, New Orleans, La., April 15 issue: A CYPRESS TREE THAT REFUSED TO DIE EVEN WITH ALL ITS ROOTS REMOVED.

Herewith is printed a photograph of a cypress tree that, in spite of a number of surgical operations which would result in the death of any ordinary tree, is now growing as lustily as it did in its native swamp back of New Orleans, five months ago. And thereby hangs a story, which, incredible as it may seem, is proved true by the photograph and can be verified by any one who takes the trouble to walk up to City Hall Park in New Orleans.

The details as printed by a New Orleans paper on April 1 are as follows:

Marvelous results have been obtained by City Electrician Foster Olroyd and U. J. Virgin a local florist, in promoting the growth of the big cypress tree in Lafayette Square, which was placed there temporarily, for the popular Christmas tree celebration last December. Although this tree was cut off five feet above its roots, it is now sprouting shoots, and embryo branches can be observed by close scrutiny. The experiment is so wonderful that it may be investigated by the Parking Commission.

It will be recalled that when the big cypress tree was placed in the park, transported from the vicinity of the City Park, that it was not expected or even intended that it would grow, and no attempt was made to preserve the life of the tree. It would have been deemed impossible by most experts to transplant so large a tree without its roots and expect it to grow. However, the suggestion had been made to the mayor that a permanent Christmas tree be placed in the park, and he had requested Dr. Holt of the Parking Commission to select a tree. This gave Mr. Olroyd the idea that possibly the tree might, with the use of electricity, be made to take on growth, and the remarkable results can be observed by anyone who will look at the tree today.

How the feat was accomplished is told by the city electrician in his own words:

Shortly after the first of the year, while in conversation with U. J. Virgin, the well-known florist of this city, I remarked that the mayor desired a tree that would soon grow to the proportions and beauty of the one temporarily erected and still standing.

At the time the mayor had requested the Parking Commission kindly to plant a suitable tree. Mr. Virgin, to my surprise, stated that he believed he could successfully graft the roots of the tree erected to its trunk. He explained, however, that, owing to the winter season then prevalent, the sap of the tree would have settled in the roots and lower part of the trunk, and that an artificial stimulus would be needed to force the upward flow of sap necessary to cause the grafted portions of the tree to adhere and unite.

I stated to Mr. Virgin that if he could successfully plant and graft the roots of the tree to its trunk I would experiment with a low-potential current flowing in an upward direction in the tree to see if the proper stimulus could be provided.



Mr. Virgin very artfully interlaced and spliced the roots of the tree to its trunk, performing a most unusual operation.

HOO-HOO PENNANT

We have made a great improvement in our PENNANTS, and the new ones just received are a work of art. YOU should have one of these PENNANTS. We have made no change in the price, although we are sure the NEW pennants are worth more. SEND IN 99 CENTS AT ONCE and if not satisfied, money will be refunded.

PROSPECTIVE CONCATENATIONS

LITTLE ROCK, ARKANSAS
June 6, 1914.

VICEGERENT Snark Frank Neimeyer, Central District Arkansas, Little Rock, Ark., will hold a concatenation at Little Rock, Ark., on June 6, 1914. This concatenation will be held in connection with the annual meeting of the Arkansas Lumber Dealers' Association.

Brother Neimeyer has appointed following committees to assist him:

Finance—Frank Neimeyer, H. F. Rieff, J. B. Webster, Kramer Darragh, Fred Brown, A. C. Webb and C. K. Nicoll.

Entertainment—T. J. Gay, A. C. Becker, I. L. Klein.

Publicity—A. W. Parke, C. C. Kirkpatrick, George R. Brown.

Membership—J. C. McGrath, C. N. Lemor, Ray McWilliams, E. C. Thompson, R. O. Bone, W. M. McKinley, A. B. Cox, W. C. Norman, J. C. Cramer, and I. L. Titus.

In addition to the above committees, Brother Neimeyer has invited all the Vicegerent Snarks of Arkansas to join with him in making this concatenation a great success. It is proposed to hold the concatenation and to give a boat ride in connection with the annual meeting of the Arkansas Lumber Dealers' Association.

All Arkansas Hoo-Hoo are urged to get in touch with Brother Neimeyer, and to give him their earnest co-operation and support in helping to make this one of the best concatenations ever held in Little Rock.

VANCOUVER, BRITISH COLUMBIA
June 12, 1914.

Vicegerent Snark J. G. Robson, Coast District, British Columbia, New Westminster, B. C., will hold a concatenation at Vancouver, B. C., on June 12, 1914.

This concatenation promises to be one of the most successful ever held in British Columbia, and THE BULLETIN urges every Hoo-Hoo who can possibly attend to do so. Get in touch with Vicegerent Snark Robson and give him your hearty support and co-operation.

Brother Robson has appointed following committees to assist him:

Membership—H. G. Hayes, chairman, E. D. McDonald, A. Davis, Herbert Timms, F. Gardner, H. C. Gorden, A. D. Cross, A. Hannon, A. Leitch.

Finance and Advertising—J. G. Robson, chairman, L. E. Snell, H. G. Hayes, H. A. Oliver, P. W. Fauvel, W. C. Birdsall, K. J. Burns, J. McNally.

Entertainment of Ladies—K. J. Burns, chairman, D. Hartnell, H. K. Brooks, A. D. Cross, Arthur Hendry, S. G. Broadfoot.

Initiation—H. G. Hayes, chairman, L. E. Snell, W. Scrim, G. Thompson, R. G. Crawford, V. C. Young.

Hall and Banquet—P. W. Fauvel, chairman, W. C. Birdsall.

Pageant Review—H. G. Hayes, chairman, H. A. H. Oliver, J. F. Drew, F. Hodson, F. E. Fearman.

Vicegerent Snark Robson being ex-officio member of each committee.

Over sixty old-time members of Hoo-Hoo attended the preliminary meeting held in Vancouver, and a large number telephoned their regrets at not being able to attend. The sentiment voiced by all was that Hoo-Hoo should be rejuvenated and made stronger and better than ever.

This concatenation is to be held in connection with the Lumbermen's Pageant Parade and the lumbermen of British Columbia are going to have a BIG DAY on June 12, 1914.

Get in touch with Vicegerent Robson, and help make this concatenation one of the greatest ever held.

That good enthusiastic Hoo-Hoo, Brother Harry G. Hayes, is chairman of the membership committee, and this assures a

large class of high-grade eligible "kittens." Brother Hayes can be found at 801 Holden building, Vancouver, B. C., and all Hoo-Hoo of British Columbia are urged to get in touch with Brother Hayes and assist him in securing a large class.

CHARLESTON, WEST VIRGINIA
June 13, 1914.

Vicegerent Snark Edward Healey, Capitol District, West Virginia, Charleston, W. Va., has announced a concatenation to be held at Charleston, W. Va., on Saturday, June 13, 1914, and advises that he expects to have a large gathering of members as well as a large class of "kittens" to initiate.

All West Virginia Hoo-Hoo are requested to get in touch with Brother Healey at once, and give him their earnest co-operation and support.

OMAHA, NEBRASKA
June 19, 1914.

Vicegerent Snark Harry B. Huston, Nebraska, Omaha, Neb., will hold a concatenation at Omaha, Neb., on June 19, 1914.

This concatenation promises to be one of the best ever held in the northwest and Brother Huston and his official Nine have been busy making arrangements for the concatenation.

All Hoo-Hoo of Nebraska are urged to get in touch with Brother Huston and give him their hearty co-operation and support.

Brother Huston has organized a State Nine and has created new life, enthusiasm and interest in Hoo-Hoo in Nebraska.

Brother Huston is doing good work and should receive the hearty support of all Hoo-Hoo in his good endeavors to make Hoo-Hoo a greater success than ever, and to advance the interests of the lumber industry.

HANNIBAL, MISSOURI
June 19, 1914.

Vicegerent Snark C. E. Lemons, Northern District Missouri, Moberly, Mo., has announced a concatenation to be held at Hannibal, Mo., on Friday, June 19, 1914.

This concatenation will be held in connection with the outing of the North Central Missouri Retail Lumber Dealers' Association, and promises to be a great success in every way.

The North Central Missouri Retail Lumber Dealers' Association are going to meet in Hannibal, Mo., on June 19 and take a boat trip to Burlington, Iowa. This promises to be a great success and a large attendance is expected.

The following committee is in charge of the boat trip: Scott Wright, Chairman, Hannibal; W. L. Dameron, Treasurer, Huntsville; E. N. Wood, Secretary, Moberly; and this insures a good time to all who attend.

Brother Lemons has mailed out a very unique announcement of his concatenation, and THE BULLETIN is sure that it will be a big success in every way. Get in line.

ASHEVILLE, NORTH CAROLINA
July 4, 1914.

Vicegerent Snark Geo. A. Murray, Western District North Carolina, Asheville, N. C., has announced a concatenation to be held at Asheville, N. C., on July 4, 1914.

Brother Murray has sent out a letter to all Hoo-Hoo in his district that is one of the best that we have had the pleasure of reading, and we are printing same herewith for the benefit of all members:

Dear Brother Hoo-Hoo:
It will not be very long now until the 4th of July, and I was thinking that we should have another concatenation about that time.

I have two or three kittens in view and I believe we can get up ten or twelve kittens for the occasion, and as it seems to be enjoyed by all I think we should have the concatenation, but would like to know your views on the subject, and if you have

a kitten in view. Please think this matter over and let me hear from you promptly.

Even if we only have a few kittens it brings the Order together and we get better acquainted with each other, and to get in the habit cannot possibly do us any harm and may do lots of good.

I believe that these meetings are not only for the good of the Order, but they are good for each and every individual belonging to it, and we want to get every eligible good man to join that we can, so I ask and expect your co-operation, and as I cannot send this circular to all of the members please mention it among yourselves to any and all Hoo-Hoo, and let's get up a good meeting for July, and be sure and write to me, if only a postal card, that you have received this notice and what you have in view regarding kittens.

Fraternally yours,
GEO. A. MURRAY,
Vicegerent Snark.

THE BULLETIN is thoroughly in accord with the sentiment expressed by Brother Murray in his good letter, "Even if we only have a few kittens it brings the Order together and we get better acquainted with each other, and to get in the habit cannot possibly do us any harm and may do lots of good." This is right to the point and THE BULLETIN wishes to urge upon the Vicegerent Snarks the vital importance of holding frequent meetings. The number of kittens to be initiated is a minor consideration to the necessity of the lumbermen getting together in a social fraternal meeting frequently.

If the lumbermen would only get together in social fraternal meetings with a little more good fellowship then indeed would the lumber industry prosper as it has never yet prospered. We need to meet together and to learn to know each other better. It will harm none of us and will make us all better men, and will advance the interests of the lumber industry more than anything else.

Get together and stay together and all is well.

Let each and every Vicegerent Snark see to it that frequent meetings are held in his district. If this is attempted THE BULLETIN is sure that each and every Vicegerent Snark will be greatly pleased at the success he will meet with. It will cost nothing to try it out. Make your meeting a "Dutch treat" affair and you will succeed.

Now let every Vicegerent Snark take up this question with the members in his district and see what wonderful results he will secure.

Let us not try to out-do each other with the number of "kittens" initiated at a single concatenation, but rather let us see how many concatenations we can hold and if the Vicegerent Snarks will hold frequent concatenations the number of "kittens" to be initiated will take care of itself. With only one concatenation a year in a district it is hard work to keep up enthusiasm, but with frequent concatenations the interest and enthusiasm will grow and then Hoo-Hoo will be of far greater value to all.

SEATTLE, WASHINGTON

Vicegerent Snark E. L. Fairbanks, Western District Washington, Seattle, Wash., advises that he will hold a concatenation at Seattle, Wash., during Potlatch Week in July. Date will be announced later.

This concatenation promises to be a great success in every way, as the Seattle Hoo-Hoo have a reputation of doing big things and they certainly know how to do things right.

All Washington Hoo-Hoo are requested to get in touch with Vicegerent Snark Fairbanks and to give him their hearty support and co-operation.

FUTURE CONCATENATIONS

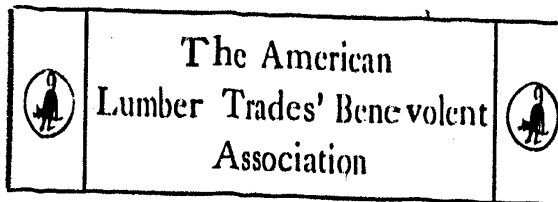
THE BULLETIN expects to be able to announce in the next issue a large number of concatenations to be held in different sections, and from now right up the Annual there will be something doing right along. The prospects are bright for this year's record to be one of the best in the history of Hoo-Hoo, and THE BULLETIN requests that all of our good

Vicegerent Snarks get busy and see that the report that will be made at the Twenty-third Annual will make a good showing for their districts. The time is short and we cannot afford to lose any time. Set a date at once and advise the Scrivenoter promptly.

There are a few sections where there has been no concatenations held as yet, but THE BULLETIN is sure that when the record of work done this year is made at Winnipeg on September 9, 1914, that every district will have a good report.

THE BULLETIN urges that all Vicegerent Snarks get busy AT ONCE and see that arrangements are made to hold a concatenation in their district before September 9th.

ARE YOU WITH US?



At the Twenty-second Annual held in St. Louis last September the proposal put forward by Mr. John C. Spry, the well-known lumberman of Chicago, Ill., for the establishment of a permanent system of relief for aged and distressed lumbermen and their dependents, was thoroughly discussed. The Committee On Good Of The Order named the following report, which was unanimously adopted:

Your committee earnestly recommends that the Concatenated Order of Hoo-Hoo undertake this work.

We recommend that here and now be formed, under tentative name, "The American Lumber Trades' Benevolent Association," and that a committee of our most influential members be appointed by the incoming Snark to take the matter up with all organizations in every branch of the lumber trade, vigorously urging their co-operation.

Snark of the Universe, John H. Kirby, now has up the appointment of a committee to put in effect the organization of The American Lumber Trades' Benevolent Association and THE BULLETIN expects to be able to announce this committee in its next issue, and just as soon as the committee is selected immediate steps will be taken to organize the association.

This is the biggest proposition ever undertaken by the Concatenated Order of Hoo-Hoo, and in order to succeed the committee must have the earnest, hearty support, co-operation and assistance of every broad and public-spirited man interested in the lumber industry as well as of every member of Hoo-Hoo.

This proposition is worthy of the most careful consideration of every man in any way connected with the lumber industry, and THE BULLETIN earnestly requests that every Hoo-Hoo not only give this his consideration, but that he discuss the matter fully with all lumbermen in his section who may not be members of the Concatenated Order of Hoo-Hoo.

Every Hoo-Hoo is requested to write the Scrivenoter, after giving this proposition his careful consideration and best thought, giving the Scrivenoter, for the committee, the benefit of his ideas on the subject.

Mr. Spry wrote the following letter to the American Lumberman, Chicago, Ill.:

THE IDEA.

Chicago, May 1, 1913.
Connected with the lumber business are many men who, sooner or later, come to want. It would be easy to say that every man should be expected to provide against sickness or old age and to refuse to aid those thus in need, yet it seems to me it is almost a disgrace to the lumber business that any connected with it should become objects of public or private charity.

The lumber business has, on the whole, been a profitable one. A great many fortunes and competencies have been made from it, and I believe it should assume the burden of taking care of its members, whether their need is due to their own fault or not. Let us take a broad view of the matter, and say to each other what is in the main the fact, that every man connected with the business has rendered some service to it. If through misfortune, or his own fault, he has not received a competency, some one else has, or the business at large has prospered partly through his services.

I have to suggest through the American Lumberman to the lumbermen of the country that they join hands in giving aid to their unfortunate associates, whether they have worked in the woods, mills, yards or office, or selling lumber on the road. I understand that in England the Timber Trades Association provides a home where the unfortunate members of the craft in need can secure food, shelter and medical attention when sick. Should we do less?

This is a great country and one such home or shelter would not be enough. Why should not several homes be established, one say in Portland, Ore., another in Minneapolis, another in Chicago, another in St. Louis, another in New Orleans, one in Atlanta, one in New York, and perhaps one in Maine? These homes should not be considered charitable institutions, but that their facilities are offered in return for the service rendered by their beneficiaries. They should be homelike and sanitary; they should be amply endowed. If all the individual aid extended by lumbermen to lumbermen and those connected with the business could be aggregated it would be enough to found and endow such homes; yet we all feel the pressure of individual claims upon us, and so it seems to me that a movement should be put on foot to establish and endow such homes by a general contribution from every one who has made a success, large or small, in the business.

I think the American Lumberman might well lead in this movement, and I am sure that other journals devoted to the business would follow the lead as a matter of practical philanthropy, of humanity and of justice to those who have given their lives to a great business and yet have failed to secure any of its rewards for themselves.

Believe me,
Yours very truly,
JOHN C. SPRY.

This letter was published in the American Lumberman of May 3, 1913, and the American Lumberman invited discussion of the idea outlined by Mr. Spry, and published many letters from prominent lumbermen located in all sections of the country, giving their views of the subject.

Publicity was given to Mr. Spry's letter by every paper identified with the lumber interests of the country, and many valuable suggestions were offered.

While the suggestion put forward by Mr. Spry was endorsed by many organizations in different branches of the lumber industry, no definite start was made for putting the plan into concrete shape until it was taken up at the Twenty-second Annual of the Concatenated Order of Hoo-Hoo.

It is now up to the Concatenated Order of Hoo-Hoo and to the lumbermen to take this up in a vigorous manner and outline a plan that will prove successful.

IT IS UP TO YOU TO SAY WHETHER OR NOT WE WILL SUCCEED.

ACTIONS SPEAK LOUDER THAN WORDS.
WHAT WILL YOU DO?

THE BULLETIN asks the hearty co-operation of the lumber press in bringing this to the attention of all interested in the lumber industry.

NOW ALL FOR ONE AND ONE FOR ALL.



MY SQUARE DEAL. MOTTO:
ONE MAN WITH ROD AND REEL
AND ONE HOOK TO ONE FISH



CAMP FIRE TALES.

By ROBERT E. MASTERS (No. 71).

ATTENDED to a fishing camp. The title may not sound so inviting in the middle of March. It is apt to make one feel like smuggling up closer to the fire.

Fishing through holes cut in the ice in winter, and in early spring casting for trout until the legs got so coated with ice I could do nothing with it, and fingers so numb I could not manage my rod and reel if the line had been alright—and we used to think that was sport—but never again for me. I have learned better and have lost all ambition to shiver and shake in the cold chilly winds of December for a little sport.

I was deeply impressed with how much more misery there was in winter than in summer from a recent trip to New York—one bitter cold, blizzard night I went and stood in the driving snow and shivered near a police station, watching homeless men and women, forced to apply for shelter for the night to keep from freezing to death. Human drift wood—now and then one would appear that looked like a sound piece of timber, but it was swept on in the storm and current of culls and slabs into the station. As I turned and fought my way against piercing wind through the blinding snow storm back to the hotel I thought:

"Oh! the snow, the beautiful snow,"
Ain't it just hell,
When you're nowhere to go;
When I think of that poem,
It rouses my ire.
I'd rather read one
About my feet near the fire.
* * * * *
You'll catch my idea,
Without any bother,
From that stirring old song,
"Where they all work but father."
They didn't get him out in the snow,
No matter what they'd say,
He'd stick in front of the fire
"Smoking his pipe of clay."

There is only one thing more delightful than sitting beside a big fireplace in the winter hinking and talking over the past adventures and stories around the camp, and that is to be at the real thing in the sunny South.

Mr. F. S. Woods was engaged in the getting out some lumber for a railroad contract on the Big Hole river eighty miles from Butte City. To raise more water to float it down they built a dam at one place where the water ran over; it cut quite a hole at the foot of the dam, and they noticed trout go through; they took a gunny sack weighted the bottom and set it in the hole with the front edge under, and back part above the water, it was a regular trap for the fish to shoot into, and they kept their lumber camp supplied with fish caught that way.

G. W. McIntire, proprietor of the River View Cafe, Fort Myers, Florida, was listening to the above and it stirred him up to tell one, and before he tells his story and you have had a chance to form an opinion, I want to call your attention to the initials he has in front of the Mc, that's all.

He noticed a Chinaman going several times through the brush to a place in the roadbed of the Morristown and Erie Railroad back of Morristown, New Jersey, and he would always come back in a short time with a good catch of fish; one day Geo. W., started to investigate and found the land was low and marshy and discovered a small stream discharging through

a twenty-inch cast iron culvert pipe under the roadbed; looking into the pipe he saw an obstacle and crawled in, and there was a round wicker basket (a net of wicker) with the end that lay up stream funnel shaped and the back rounded and closed and it fitted the pipe snug. G. W. Mc. took it out and was engaged in stringing forty pounds of fat size pickered that was trapped in it, when along comes Mr. Chinaman, but he did not look to the right or the left, just passed by G. Washington Mc. as if he did not see him or what he was doing, and George W. Mc. let him pass. After he got the fish string he put the basket back in the pipe and went out the next day to bring in the catch, but the pipe was clear, the basket was gone.

According to all books and authorities, certain rules must be followed or you are no angler and will have no success, but it took C. L. Harrison, president of the San Diego Gas Appliance Co., and vice-president of the San Diego (California) Rod and Reel Club, to knock out all the rules set by Ike Walton and Dr. Henshall. He had gone out with a party on a ten days' fishing trip and they were camping on the Brazos River, one half of the time had slipped by and they had to fall back on bacon and ham, not a fish had been caught, and they all seemed to look to Mr. Harrison for relief and fish. His pride as an expert angler was very much humiliated, and he felt his reputation was at stake. It was a desperate situation and something had to be done to maintain his standing and nothing but fish would do it. He had heard catfish could only be caught successfully at night. He concluded to treat the camp to a nice mess of catfish as a surprise. He slipped out of camp one night and "rigged up a trout line," as it is called there; that is, he took a stout hand line and tied thirty brand new 2/0 Cincinnati bass hooks along it with pieces of fish line about a foot long each, he baited the hooks with pieces of raw beef, tied one end to a shrub and stole across the river with the boat, letting the line out as he went and fastened the end on the other shore and sneaked back to camp, hugging himself in such great glee at the way he would make them look—he could hardly sleep, and was out next morning before dawn and went over the line to get the fish, when he found all the bait gone and not one fish. He had not brought any bait out to renew it and he dropped the line back in the water, returning to camp in huge disgust, but kept his own council. That eve he pocketed some bait and got in the boat to go over the line to bait it for the night again—when to his surprise he found a fish on the line and on going over the thirty bare hooks, took off twenty-four fish. It was a bigger surprise to him than he expected to give the camp, and the only explanation that could be offered was, a school of fish came along, and attracted by the bright hooks, gobbled them up. But Mr. Harrison carried them into camp as if it was a common occurrence and offered no explanation, but picking up an old banjo he delighted in strumming on, he broke out in a voice that scared the buzzards off their roosts.

Here I am as you diskeiver,
Just above from Brazos River,
I came here if you must know,
To play a tune on my old banjo,
Hup de dodan, dodan do,
I catch fish where'er I go.

We don't want all the fish stories to be monopolized by mere men or near sportsman, when there are so many ladies that are capable of relating better ones. A very capable and brilliant young lady connected with the Daily Metropolis of Miami, Florida, told the writer a most interesting nautical story that

is away out of the usual. She was, with several others, taking a sail on Bay Biscayne in the light house tender under command of Captain Robert Thompson; sailing along over the shallow waters of the bay, they espied an enormous loggerhead turtle lying on the surface. The boat was guided close to it and Captain Thompson who was always ready for an adventure, jumped overboard as quick as thought, grabbed the turtle over the nose and forward part of the shell—then began a struggle for mastery that few people have an opportunity to witness. Had the water been deep, it would have ended in short order with victory for the turtle, but in that section of the Bay it was four feet and less than that deep. Sometimes Captain Thompson managed to be on his feet, again the turtle would have him on his head; now he would be on top and then he would be dragged under, but he managed to keep his hold and his breath until he and the turtle were both tired out, when they managed to pass him a rope from the boat and he got it around the turtle and they hauled it aboard. It weighed over three hundred pounds.

This adventure with the turtle will not seem so extraordinary after one has read many of the interesting and true fish stories told by Charles Frederic Holder, especially one in which his boatman, Jim Gardner, gaffed a big Luna for Mr. Holder, and through some mishap, they both went overboard, and Gardner held to the Luna and after being taken under repeatedly by the fish, held to it until another boat arrived and rescued him and landed the fish. Get his books and read that, and many others equally as great. They are too many and too long for me to tell them even if I had a right to do so, and then I said I was going to give the ladies a show, and don't imagine for one minute they cannot hold their own with a rod and reel (or in anything else) if they are given a show. I know a number of ladies that I would back with my last red cent as scientific anglers, the equal of any man—now don't grin, I am not trying to be funny. Couldn't be if I wanted to, I meant scientific anglers for fish—and there is just as good in the sea as ever was caught.

It gives me the Hippo (whatever that is) to hear some men bludge about women taking men's places in business life and depriving them of a living. There is only two reasons for any man to talk that way. He is afraid of the woman's ability or afraid of his own. It's a case of the survival of the fittest, so if you can't keep up with the procession, don't try to hold the procession back for you can't, and the band played on.

You can expect most any kind of a fish story from Minnesota. I have fished the State over, from Lake Minnetonka to the Lake of the Woods, and will tell you about it some of these days when I get through with the salt water, for they do things up there. A young lady went out for a boat ride with some friends in that State and talking about fishing she asked what kind of a rig one had to have, and they jokingly told her anything with a hook on it; so with the ingenuity of a woman she tied a button hook on the end of a long shoe lace and let it drag in the water. There was a strike and she landed a two-pound pike in the boat. Now, would any mortal man ever have thought of that?

Ocean fishermen fishing with hand lines for the market often tie broken lines together, and it is a common occurrence for fish to strike at the frazzled knot. I have seen big game fish do it many times and oft.

An old lady on a boat where four men were trolling at sea wished she had a line. One of the boatmen, out of pity and to satisfy her, tied two short pieces of heavy hand line together, making about twenty feet in all. On one end he tied a loop for the old lady to hold on to, on the other he tied a big cod hook with a small piece of white rag tied on the hook. All the men laughed at the outfit.

It was a regular pleasure boat that made a business of taking out tourists and personally conducted others that fished with hand lines. The captain was a friend of mine and I was a guest on the boat, and watched this whole proceeding with a

great deal of satisfaction. I had seen it worked before and that boatman knew that he was going to make that grinning, scoffing, deriding crowd of near-fishermen wilt down into a back seat.

The old lady dropped her rag-bedecked hook over the stern end among the bubbles and commotion created by the propeller and held to the loop. The line had hardly got straightened out when there was a dash, slam, bang, yank on the line that almost unjointed the old lady's neck, but she held on to the end of the rope until the boatman came to her rescue and brought the fish over the side, and she kept him busy lading fish for her until he went out on a strike and found business at the other end of the boat; but the result was the old lady had a larger catch than all the men put together, which changed the old saying to: SHE laughs best who laughs last.



ADVERTISING IN THE BULLETIN.

In accordance with action taken at the Twenty-Second Annual, THE BULLETIN is now open to advertisers.

Hoo-Hoo stands for the lumber industry and THE BULLETIN will carry NO advertisement of any substitute for WOOD.

THE BULLETIN will NOT carry any advertisement of liquors.

THE BULLETIN will NOT carry any MAIL ORDER advertising. We will only carry advertisements of goods that are sold by the RETAIL, TRADE.

ADVERTISING RATES WILL BE FURNISHED ON APPLICATION.

THE ADVERTISING RATES ARE BASED UPON OUR PAID CIRCULATION. WE WANT NO ADVERTISING MATTER EXCEPT UPON STRICTLY BUSINESS REASONS. IF YOU THINK AN ADVERTISEMENT IN THE BULLETIN WILL INCREASE YOUR SALES WE WANT YOUR ADVERTISEMENT.

THE BULLETIN has a large paid circulation and it is read not only by our members, but by their families as well. We believe it is a valuable medium for advertisers. Our circulation is general with manufacturers, wholesalers and retailers and is, we believe, worth the PRICE charged.

If you wish to favor THE BULLETIN with a share of your advertising ON STRICTLY A BUSINESS BASIS we will be pleased to hear from you on the subject.

THE BULLETIN and HOO-HOO stand as the exponent of the LUMBER INDUSTRY OF THE WORLD.

THE BULLETIN IS A PAPER OF PAID CIRCULATION AND IS READ.

WE BELIEVE THAT THE BULLETIN WILL PROVE TO BE A VALUABLE ADVERTISING MEDIUM.



Hoo-Hoo
Death Emergency Fund



NOW WORKING UNDER EIGHTH CALL.
ARE YOU A SUBSCRIBER TO THIS FUND. IF NOT, WHY?

COME IN AND SHARE IN THE GOOD WORK.
BENEFIT, \$250.00.
COST, \$2.00 PER CALL.



CONCATENATIONS



ST. JOSEPH, MISSOURI

VICEGERENT SNARK H. H. HOYT, Northwestern District of Missouri, St. Joseph, Mo., held concatenation at St. Joseph, Mo., on April 8, 1914, initiating five "kittens."



H. H. HOYT
Vicegerent Snark.

This was one of the best concatenations held by Brother Hoyt and every one present thoroughly enjoyed the meeting. The officiating Nine put on the work in a thoroughly satisfactory manner, and were congratulated for their good work by the members.

Vicegerent Snark Hoyt is one of the most enthusiastic members of Hoo-Hoo and is always working for the best interests of the Order and for the betterment of the lumber industry.

THE BULLETIN congratulates Brother Hoyt and the Hoo-Hoo of his district upon the success of this concatenation.

- Concatenation No. 1915, St. Joseph, Mo., April 8, 1914.
- Snark—H. H. Hoyt.
 - Senior Hoo-Hoo—W. C. Shippen.
 - Junior Hoo-Hoo—Burt J. Wright.
 - Bojum—Roy S. Benson.
 - Scrivenoter—J. J. Lietemeyer.
 - Jabberwock—Homer P. Allen.
 - Custocatian—Roy J. Curfman.
 - Arcanoper—H. V. Sleann.
 - Gurdon—J. B. Gittings.
- 28535—William Foster Armstrong, Owner, Burlington Junction, Mo.
 28536—Charles Henry Corlier, Owner, Union Star, Mo.
 28537—Harry John Nestelush, Salesman, United States Gypsum Co., Chicago, Ill.
 28538—August Ferdinand Raemussen, Travelling Salesman, Nebr. Bridge and Supply and Lbr. Co., Omaha, Neb.
 28539—Dudley Vinell Swearingen, Salesman, Rinor Lbr. Co., Kansas City, Mo.

Following members present:
 1133, 1146, 1280, 5124, 8006, 10200, 14801, 19050, 20587, 20040, 21377, 21630, 23020, 25224, 26207, 27171, 27414, 27772.

MARLINTON, WEST VIRGINIA

Vicegerent Snark J. M. Paris, of the Northwestern District West Virginia, Marlinton, W. Va., held his second concatenation of the current year at Marlinton, W. Va., on April 15, 1914, initiating one "kitten."

This was a special concatenation held by Brother Davis for the purpose of initiating several of the good West Virginia lumbermen into the secrets of the Gardens Right and Left.

Brother Paris advises that the weather conditions were miserable and that this accounts for the non-appearance of the promised "kittens." Kitten Seyler braved the storm, riding six miles over the mountain to catch his train.



J. M. PARIS
Vicegerent Snark.

State Forest Warden J. A. Viquesney, of Belington, was one of the kittens who, on account of an important business date, was unable to be present.

Brother Paris, while disappointed in the number of kittens and at the attendance of members, advises that all present thoroughly enjoyed the evening, and that they had a most delightful social hour after the concatenation.

Brother Paris is not discouraged and states that he will hold another concatenation before the Annual.

THE BULLETIN congratulates Brother Paris upon the success of this concatenation, and wishes him greater success at his next concatenation.

- Concatenation No. 1916, Marlinton, W. Va., April 15, 1914.
- Snark—J. M. Paris.
 - Senior Hoo-Hoo—J. W. Yeager.
 - Junior Hoo-Hoo—E. B. Smith.
 - Bojum—A. H. Harris.
 - Scrivenoter—G. R. Goodell.
 - Jabberwock—W. B. Hopkins.
 - Custocatian—A. H. Harris.
 - Arcanoper—W. A. Dunnington.
 - Gurdon—O. W. Moore.
- 28540—Charles Lynn Seyler, Owner and Partner, Seyler Bros., Academy, W. Va.
- Following members present:
 11043, 14185, 23137, 27007, 28370, 28378, 28370, 28381.

SAN ANTONIO, TEXAS

Vicegerent Snark J. L. Watson, San Antonio District, Texas, San Antonio, Texas, held concatenation at San Antonio, Texas, on April 10, 1914, initiating twenty-four "kittens."

This concatenation was held in connection with the Annual Meeting of the Lumbermen's Association of Texas.

The concatenation was held in the banquet hall of the St. Anthony Hotel, and the manager of the St. Anthony Hotel did everything possible to assist Brother Watson in making the concatenation the great success it was.

"Session-on-the-Roof" was held immediately following the concatenation, and was thoroughly enjoyed by all.

Snark of the Universe John H. Kirby, Houston, Texas, was unable to be present, as he was East on a business trip.

Junior Hoo-Hoo Frank N. Yochem was assisted in the Junior work by Brother William Black of Dallas, and when it is stated that Yochem and Black were in charge of this work nothing remains to be said, as every one who has ever had the pleasure of witnessing the work of these two enthusiastic Hoo-Hoo know that the work was well and satisfactorily performed.

THE BULLETIN wishes to congratulate Brothers Yochem and Black on their good work, and to wish them continued Health, Happiness and Long Life.



J. L. WATSON
Vicegerent Snark.

THE BULLETIN is glad to publish the following article from the San Antonio Express of Friday, April 17, 1914:
KITTENS ARE NOW REGULAR HOO-HOO.
 Twenty-five Enter Portals and Cross Onion Bed—Purpose of the Order.

The Concatenated Order of Hoo-Hoo, the lumbermen's Order, held a concatenation at the St. Anthony Hotel last night, initiating twenty-five purblind kittens into the full mysteries of Hoo-Hooism.

A concatenation is a gathering that is well known to all with opened eyes, but to those who have not crossed the onion bed the meaning of concatenation is one of mystery. The various official titles of the officers of Hoo-Hoo were taken from Louis Carroll's story of "The Hunting of the Snark." The Jabberwock is an officer whom all the "kittens" learn to love as soon as they meet him at the entrance to the Gardens Right and Left. The Senior Hoo-Hoo is an officer to whom the kittens look for enlightenment and guidance.

The Bojum is the custodian of the sacred ritual and sees to it that all the kittens appreciate and protect the same from the touch of profane hands.

The Scrivenoter keeps the records and endeavors to keep the "cats" straight. The Custocatian has charge of the ritualistic trunk. The Junior Hoo-Hoo is well named. It is his duty to guide the tender feet of the kittens while they journey from kittenhood to catdom, and upon the good work of this officer depends the success of the applicant, and the proper giving of the charge of this officer also makes the mild kitten an enthusiastic cat.

The Snark is the big cat, and he acts also as a referee between the kittens and the cats. The Arcanoper is an officer of much importance, and protects the portals to the gardens. The Gurdon, named for Gurdon, Ark., the birthplace of the Hoo-Hoo, stands as guard of the gardens.

Many kittens have been enlightened since Hoo-Hoo took up his abode in this land of "overs and shorts," and Hoo-Hoo has made life more enjoyable for all, so 'tis said. It has caused a smile to appear where, before Hoo-Hoo came, only a frown was known.

The object of the Order is the promotion of Health, Happiness and Long Life. Hoo-Hoo stands for the lumber industry, and believes and teaches that there is no substitute for wood. The journey from the outer world through the gardens, right and left, with a slight pause in the onion bed, to the glories of Hoo-Hoo, is one of mystery, but the information abroad is that it is a pleasant and profitable one.

John Henry Kirby, of the Kirby Lumber Company of Houston, is the Snark of the Universe. This is the highest honor known to any follower of the great black cat, and Mr. Kirby fills the office with much honor.

The concatenation last night was honored by having present Frank N. Snell, general manager of the Louisiana Red Cypress Company of New Orleans. Mr. Snell is a past member of the Supreme Nine of the Hoo-Hoo. J. L. Watson, who represents the Norris Lumber Company of Houston in this city, is the highest official of Hoo-Hoo in this section, and his title is Vicegerent Snark of the San Antonio District. Mr. Watson has been a busy man arranging for this concatenation and got many congratulations on the success of last night's affair.

The Supreme Scrivenoter of the Order, W. M. Stephenson of St. Louis, was also present, and expressed himself as highly pleased with his visit to San Antonio, and was glad of the opportunity to meet with the Texas brethren, whom he said were of the highest class and an honor to Hoo-Hoo.

Vicegerent Snark Watson was certainly the "right" man in the right place. He worked hard for the success of the concatenation, and its great success is due to his untiring efforts. Brother Watson is an enthusiastic Hoo-Hoo and believes that the Order is of great value to the lumber industry, and also believes that all representative lumbermen should be enthusiastic Hoo-Hoo.

The Scrivenoter wishes to thank Vicegerent Snark Watson for the many courtesies shown him while in San Antonio.

THE BULLETIN extends its heartiest congratulations to Brother Watson upon the success of this concatenation, and we wish him continued success and Health, Happiness and Long Life.

Concatenation No. 1917, San Antonio, Texas, April 10, 1914.

- Snark—W. M. Stephenson.
- Senior Hoo-Hoo—Frank N. Snell.
- Junior Hoo-Hoo—Frank N. Yochem.
- Bojum—D. D. Fairchild.
- Scrivenoter—J. L. Watson.
- Jabberwock—Percy Wells.
- Custocatian—Geo. W. Barrow.
- Arcanoper—R. A. McLauchlan.
- Gurdon—A. G. Anderson.

- 28511—Thomas H. Abbott, Jr., Owner and Manager, Trovros & Abbott, Lavernia, Tex.
 - 28512—Leon G. Briscoe, Manager Devine Lumber Co., Devine, Texas.
 - 28513—Ralph S. Davis, Salesman, Alex. Gilmer Lumber Co., Romlig, Texas.
 - 28514—Victor Otto Fehrenkamp, F. P. Fehrenkamp, Moulton, Texas.
 - 28515—Chas. J. Garbado, Manager Garbado Lumber Co., Shiner, Texas.
 - 28516—Homer H. Hammond, President Hammond Lumber Co., McAllen, Texas.
 - 28517—Robert Lee Jordan, Manager Illlyer-Deutsch Lumber Co., Yorkum, Texas.
 - 28518—Remus Hill Kelly, Manager Yard, Illlyer-Deutsch Lumber Co., Placedo, Texas.
 - 28519—John H. Luck, Travelling Salesman, Steves Sash & Door Co., San Antonio, Texas.
 - 28520—Charles Edwin McCool, Manager Alpine Lumber Co., Alpine, Texas.
 - 28521—Gerald E. Melliff, Buyer, Illlyer-Deutsch-Jarratt Co., San Antonio, Texas.
 - 28522—Percy Cunningham Middlebrook, Manager Yard, Illlyer-Deutsch Lumber Co.
 - 28523—John W. Neill, Asst. Mgr. Wm. Cameron & Co., Kaufman, Texas.
 - 28524—Frank P. Penfield, Secretary and Treasurer Webb Mercantile Co., El Campo, Texas.
 - 28525—Larkin Foster Price, President Adams & Co., Devine, Texas.
 - 28526—Joseph Lawrence Reymann, Local Buyer, Illlyer-Deutsch Lumber Co., San Antonio, Texas.
 - 28527—Allen V. Riley, Secretary and Treasurer Riley Cedar Co., San Saba, Texas.
 - 28528—George O. Shupee, Salesman, Chicago Lumber & Coal Co., San Antonio, Texas.
 - 28529—Charles Noble Smith, Travelling Salesman, Vaughan Lumber Co., San Antonio, Texas.
 - 28530—Joel B. Stanton, Manager Wm. Cameron & Co., Lampasas, Texas.
 - 28531—Edward Martin Steves, Assistant Manager Steves & Sons Sash & Door Co., San Antonio, Texas.
 - 28532—William Terry Thrift, Manager Yard, South Texas Lumber Co., Nixon, Texas.
 - 28533—Robert R. Witt, Salesman, Steves Sash & Door Co., San Antonio, Texas.
 - 28534—Howard B. Wood, Part Owner, F. W. Wood, Brenham, Texas.
- Following members present:
 60, 77, 1063, 1705, 3161, 4032, 4054, 6050, 7016, 8843, 9787, 10048, 10022, 11057, 11847, 11720, 12020, 12027, 12052, 12062, 13420, 14578, 14016, 14044, 15797, 17104, 17680, 17600, 17827, 18001, 18317, 10702, 20570, 21428, 21430, 21778, 21777, 21700, 22180, 22227, 22053, 22054, 24220, 24356, 24357, 24301, 24303, 24378, 24382, 24357, 24380, 24801, 27601, 27047, 28105, 28174, 28175, 28316.

Panama-Pacific International Exposition
PROGRESS
 San Francisco 1915

CHIPS ^{3/16} SPLINTERS PICKED UP HERE, THERE ^{3/16} YONDER

A molycoddle is a dog that doesn't hate cats.

The "Pen" is mightier than the County Jail.

The installment plan helps cupid.

It's easy for a weak man to break a promise.

If a man is a bore he is the last to discover it.

Sometimes the man of the hour lasts about that long.

Men may be born to command, but women are born to countermand.

Are some men called live wires because of their shocking manners?

A woman's clothes are always on her mind—even when on her back.

Many a poor time is played on a good piano.

Better a threadbare coat than a breach of promise suit.

The man who hurries his wife is usually the cause of the delay.

Women seldom show the white feather—unless they are fashionable.

Many a man thinks he is in a hole, when it is merely a rut.

"Rome wasn't built in a day," is a favorite motto for a lazy man.

Every married woman knows it takes but one to make a quarrel.

There is more action in a pound of kitten than in a ton of elephant.

Everyone seems to think its funny if you want to sneeze and can't.

You can't tell from a man's actions whether he has blue blood or hookworms.

Ajax may have defied the lightning, but an automobile—well, that's different.

A girl doesn't mind being called a peach, but she'll balk at crabapple.

It flatters a man to call him a sly dog, but call him a measly pup, and he'll try to alter your map.

Take a close look at people you meet everyday. Then rejoice you were not born a cannibal.

Consider the oyster, young man, it leads a care-free life and finishes in the soup.

Just because a man can't mend his coat, is no reason why he can't mend his ways.

If you are going to save up for a rainy day, don't wait until the clouds begin to gather.

If you think the average woman is weaker-minded than the average man, you are entitled to another think.

It's hard to love your neighbor as yourself, when his chickens get in your garden.

Nine out of ten men who claim to have been driven to drink, trotted up to the trough of their own accord.

Be gracious and reasonable enough to apologize, but if the party doesn't accept the apology, direct him to any region that occurs to you.

DON'T FORGET. A woman never believes all her husband believes she believes.

DON'T BE A QUITTER

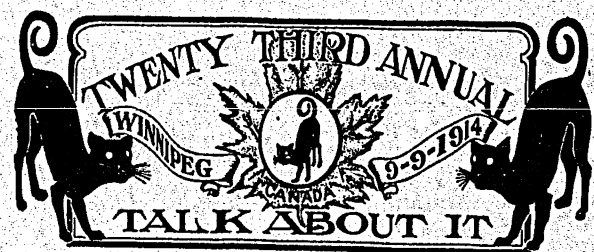
We can not always find the ways
That lead to waiting treasures;
There must sometimes be dismal days
That are devoid of pleasures;
The winds that blow so softly now
Tomorrow may be bitter;
The storms will come, but, anyhow,
Don't be a quitter.

We cannot always do the things
We wish we might be doing;
We may not be all dukes or kings,
Some men must do the hewing;
Some men must plow and some must sow
While some in jewels glitter,
But, if your place is high or low,
Don't be a quitter.

Some men may live in idleness
On fortunes they inherit,
And some men never may possess
The sweet reward of merit;
Some men may ride in lordly state,
While others bear the litter;
But, rich or poor, or small or great,
Don't be a quitter.

You cannot win by sittin in
Your corner, sighing gravely;
Inflate your chest, thrust out your chin,
And do your duty bravely;
You may have cause to be in doubt
Your hardships may be bitter,
But never let the world find out—
Don't be a quitter!

—S. E. KISER.



Something About 17990

EVERYONE in Hoo-Hoo and lumber knows 17900 is Brother J. S. Bollman, for the past five years manager of the finish department of the Hogg-Harris Lumber Co., 15th floor of the Wright building, but everyone does not know that Brother Bollman has opened an office under the name of the Bollman Lumber Co., making a specialty of rough and dressed yellow pine finish at 1522 Wright building, having part of the C. J. Harris Lumber Co. and Hogg-Harris Lumber Co. suite. Brother Bollman before joining Hoo-Hoo was an untiring worker for the Order, and since becoming a member can always be depended upon to help the upbuilding of Hoo-Hoo even going so far as to show the Hoo-Hoo emblem on his stationery. Members who are interested in finish will find Brother Bollman in close touch with the trade, SUCCESS to the new firm, may it live long and prosper.

LUMBERMEN'S CLUB Seattle, Washington

THE Lumbermen of Seattle have organized The Lumbermen's Club of Seattle, Washington. Prominent Seattle lumbermen signing the application for the incorporation of the club are L. R. Fifer, Fred A. Wick, John McMasters, F. D. Becker, H. S. Stine, Fred A. England, C. R. Roy and L. L. Hillman. The scope of the club will be state-wide and members also will be taken from British Columbia and Oregon. It is planned to open headquarters at Seattle, in which information of value to the lumber industry may be obtained. Later an exhibit of wood products that will interest the general public may be installed. The social side of the organization will be one of its strongest features. It is the intention to make it the headquarters for resident and visiting lumbermen where they may meet and discuss the various phases of the industry as well as be entertained. The organization has been made possible largely through the efforts of F. D. Becker, secretary of the Pacific Coast Shippers' association. About 70 lumbermen have already pledged and as soon as the incorporation papers are returned a campaign for members will be started and officers elected. THE BULLETIN congratulates the lumbermen of Seattle, and wishes the Seattle Lumbermen's Club success, and Health, Happiness and Long Life.

THE PRACTICAL SIDE

EVERY member should read carefully, each month, "THE PRACTICAL SIDE." This refers to unemployed members and we can show our best nature and our fraternal spirit by not only reading this page, but by doing all in our power to place our brother in line for a position. EVERY HOO-HOO who employs MEN can find the MAN he is looking for through the columns of THE BULLETIN. If you want a man for any position, advise the Scrivenoter and he will put you in touch with the man you want.

Remember, it is your duty as a loyal Hoo-Hoo to assist a worthy brother to employment. Read all the advertisements in this issue and advise the Scrivenoter promptly of any opportunity where we can place our members. Do this in a true fraternal spirit. In order to treat every member alike the Scrivenoter has adopted a rule to run all advertisements under heading "The Practical Side," three months. Unless we are requested by advertiser to continue his advertisement for a longer period. Unless so requested advertisement will be discontinued after it has been run three months. We want to make this department of more value to our members and will highly appreciate your suggestions along this line.

"WANTED—Traveling salesman to sell yellow pine, rough and dressed. Reply stating age, experience, reference, average sales per month, territory covered, salary expected, and when you can report for duty. Post office box No. 65, Albany, Georgia."

HOO-HOO YELL!

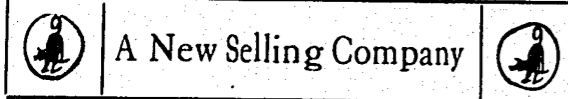
1-2-3-4-5-6-7-8-9-
By-the-Tail-of-the
Great-Black-Cat!
Black-Cat! Hoo-Hoo!

HOO-HOO HAT

WE HAVE secured a supply of the Hoo-Hoo hats like those worn at the Twenty-Second Annual at St. Louis. They are just the hat for concatenations and lumber conventions, and can be used as a traveling hat. They are made of heavy black felt, with gold band, with large black cat in front. Every Hoo-Hoo should have one. The Scrivenoter will be glad to send you one for fifty cents. ORDER ONE TODAY AND GET IN LINE.

Hoo-Hoo Death Emergency Fund

NOW WORKING UNDER EIGHTH CALL. ARE YOU A SUBSCRIBER TO THIS FUND. IF NOT, WHY? COME IN AND SHARE IN THE GOOD WORK. BENEFIT, \$250.00. COST, \$2.00 PER CALL.



A New Selling Company



SIDNEY S. MAY,
May-Conger Lumber Co.,
St. Louis, Mo.

BROTHER Sidney S. May, who has been connected with the Mengel Box Co. for the past fourteen years, and until recently in charge of the lumber department of the Columbia Box Co., St. Louis, Mo., has made a change in his business and has formed a co-partnership with Mr. Chas. P. Conger of St. Louis, under firm name of The May-Conger Lumber Co., with offices in the Railway Exchange building, St. Louis.

Brother May has a wide and valuable acquaintance in the lumber trade, and is also well known and popular in a political way in Missouri. By appointment of Governor Major, Brother May is a member of the Board of Election Commissioners of St. Louis.

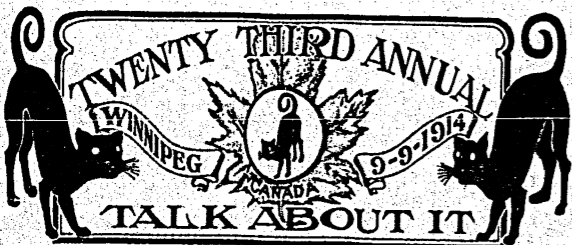
The following announcement has been mailed by the new firm:

The May-Conger Lumber Company wishes to announce that Sidney S. May and Chas. P. Conger, forming the above company, are the exclusive representatives in this territory of the Bliss-Cook Oak Co., of Blaineville, Ark., manufacturers of the famous "Dixie Brand" Oak Flooring, and Byrd-Matthews Lumber Co., of Helen, Ga., producers of the celebrated "Nacoochee" White Pine. Also all kinds of hardwood lumber, either air or kiln dried, rough, dressed or re-sawed to desired dimensions. The daily capacity of the mills represented is over 600,000 feet. We are therefore in a position to handle large contracts for immediate or future delivery. We can make prompt shipment of mixed cars of oak flooring, interior trim, mouldings and lumber. Your inquiries are earnestly solicited, and every effort will be made to merit a portion of your valued business.

MAY-CONGER LUMBER CO.,
Railway Exchange Building.

Phone, Olive 274.

THE BULLETIN wishes Brother May success in his new venture and continued Health, Happiness and Long Life.



THOSE WE LOVE BEST.

They say this world is round, and yet
I often think it square,
So many little hurts we get
From corners here and there.
But one great truth in life I've found,
While journeying to the West—
The only folks who really wound
Are those we love the best.

Those you may thoroughly despise
Can rouse your wrath, 'tis true;
Annoyance in your heart will rise
At what mere strangers do;
But those are only passing ills;
This rule all lives will prove:
The rankling wound which aches and thrills
Is dealt by hands we love.

* * * *

THE MAN OF CHEER.

I don't know how he is on the creeds,
I never heard him say;
But he's got a smile that fits his face,
And he wears it every day.
If things go wrong he doesn't complain—
Just tries to see the joke.
He's always finding little ways
Of helping other folk.

He sees the good in everyone,
Their faults he never mentions;
He has a lot of confidence
In people's good intentions.
You soon forget what ails you
When you happen 'round this man;
He can cure a case of hypo
Quicker than the doctor can.

No matter if the sky is gray,
You get his point of view,
And the clouds begin to scatter
And the sun comes breaking through.
You'll know him if you meet him,
And you'll find it worth your while
To cultivate the friendship of
The man behind the smile.

—Ruby E. Hines.

* * * *

FLOWERS FOR THE LIVING.

Flowers for the living, and not for the dead,
Here let the words of affection be said;
Roses of kindness and lilies of trust
Fall on the heart ere it withers to dust.

Flowers for the living, and not for the dead,
How can it matter what words shall be said,
When in the moment of welcome release
They have gone out on the portals of peace.

Flowers for the living, and carry them now,
Garland the ache and the throb of the brow,
Soft with the touch as the wing of a dove,
Brightening the soul with the blossoms of love.

Flowers for the living, and not for the dead,
Then when the day with the sunset is red,
Memories sweet of the ransomed above
And the fragrance of hope from the blossoms of love.

—Selected



THE PRACTICAL SIDE OF HOO-HOO

The men whose Hoo-hoo names appear in the notices below are out of work and want employment. This is intended as a permanent department of The Bulletin, through which to make these facts known. It should be read by several thousand business men who employ men in many varied forms, and it can be made of great value in giving practical application to Hoo-hoo central theme of helping one another. It is hoped the department will receive very careful attention each issue.



Do you get fair treatment in count and grade of stock? If not, turn same over to me and I will see that you do. Chas. D. Dyer, Hardwood Lumber Inspector, 6920 Catharine St., Philadelphia, Pa. Applying National Hardwood Association Rules, also Manufacturers' Association Rules.

WANTED—Position as manager of retail lumber yard. 10 years' experience. Prefer Pacific Coast. Address "F. F." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Any kind of a position with lumber or mill company where there is a chance for advancement. Address "D. D." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager in a retail lumber yard in Iowa by experienced man. Can furnish good references. Address "A." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as secretary of retail lumbermen's association. Am experienced and can give good reference. Address "E. E." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as traveling salesman or buyer for some yellow pine concern. Southern territory preferred. Address "B." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as superintendent or manager for a yellow pine plant. Understand the business from stump to car and can furnish best of references. Address "D." care W. M. Stephenson, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by Al planing mill or sawmill foreman, either cypress or pine. Capable of handling men and getting results. Address "I." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of commissary store connected with sawmill. Am experienced and can give satisfactory reference. Address "S." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager retail lumber yard. Have had 6 years' experience and can give best of references. Prefer Nebraska or Iowa. Address "H. H." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as traveling salesman; have had experience in selling lumber, and also in selling land. Can satisfy as to habits and ability. Have had experience in adjusting claims. Address "E." care W. M. Stephenson, Wright Building, St. Louis, Mo.

WANTED—To sell wholesale and retail lumber business in Eastern Ontario. This is a good going concern, and is open to the strictest investigation. Owner wishes to retire. If interested address "R." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as representative in Southern territory for some good machinery or mill supply firm. I am well acquainted with mill men throughout the South and can guarantee satisfaction. Address "U." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager or assistant with some good lumber company. Have had three years' experience and can give good references. North or Northwest preferred, but can go anywhere. Address "P." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—I understand the lumber business thoroughly and am open for position of office man and double entry bookkeeper, age 45, married and strictly sober, can furnish reference and bond. Address "I. I." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as bookkeeper by young man with several years' experience in lumber manufacturing office. Best of references. Seeking new position only on account of mill am now with having cut out. Address "H." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as sales manager of yellow pine mill with daily capacity of 75 thousand or more feet. Am 29 years old and know the yellow pine business thoroughly from every angle. Can get business that will stick at highest prices. Address "J." care W. M. Stephenson, Scrivenor, No. 1219 Wright Building, St. Louis, Mo.

WANTED—I am in the market to do contract sawing. Have a 35 H. P. mill, double edger and all modern improvements. Will cut ten thousand feet of hardwood per day. Have had fifteen years' experience and can give satisfactory reference. Address "V." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as sales manager, traveling salesman or buyer by a man of over twenty years' experience in Southern hardwoods. Am practical in every department and have a wide acquaintance with consuming trade. References furnished. Address "X." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by man of middle age in office or yard in California or Arizona. Several years' experience in the East in yard management. Knowledge of bookkeeping. Rapid and accurate on estimates. Good correspondent. References. Address "G. G." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of retail lumber yard by middle aged man, married, 8 years' experience in lumber business. Good bookkeeper. Used to meeting the public and a business getter. First-class reference. Prefer Washington, Oregon or California. Address "AA." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as manager of retail lumber yard by middle aged man; married, strictly sober, experienced. Plenty references. Desire a permanent, good paying position. Have and can make good. Good reasons for needing and wishing employment. Give me a hearing. Address "J." care W. M. Stephenson, 1219 Wright Building, St. Louis, Mo.

WANTED—By Pacific Coast buyer or sales manager, new connection. No hysteresis concerns considered. Experience in the East handling heavy trade, also on the coast. Thorough lumberman, invite rigid investigation of qualifications, references, etc. Address "K." care W. M. Stephenson, Scrivenor, 1219 Wright Building, St. Louis, Mo.

WANTED—Position with good retail lumber yard in the South. Will consider either office or yard job. Have had 4 years' experience, am now employed as secretary and treasurer and assistant manager of yard doing \$30,000.00 business, but desire to make a change. Address "J. J." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position with wholesale lumber company or mill in or around Portland, Oregon. Am 29 years old, have had ten years' experience in lumber and shingles with Eastern company, and can furnish first-class references. Could handle either office or traveling position. Address "O." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position with some good, reliable lumber firm in Portland, Oregon. Have had fifteen years' experience and am familiar with the retail department. Am 32 years of age and married. Can give excellent references as to character and ability. Want to locate in Portland. Can you use me? Address "BB." care W. M. Stephenson, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position as general superintendent of sawmill plant. Know lumber from stump to car and can get results, work any kind of labor and understand the mechanical end of business thoroughly, started sawmill work as machinist. Can give good references as to character and ability. Address "Y." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position in the West with some good concern where there will be chance of advancement. Have had six years' experience in a retail yard. Am now employed, but desire change to the West. Can furnish references. Strictly sober, married, 24 years of age. Can go to work on 30 days' notice. Address "V." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Accountant and auditor, familiar with the different departments of lumber manufacture, payrolls, voucher systems, etc., costs, wishes to correspond with sawmill concern in need of a competent man. Am unmarried and willing to go to any healthy location in the Southern States. At present employed in New Orleans. Address "Z." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—I would like to secure position as mill superintendent in the South. Have been on the West Coast a number of years and want to change to the South. Am 40 years old, married and have had 16 years' experience. Know the lumber business from the stump to the car, both hard and soft woods. Am sober and industrious and can handle any size plant. Address "K. K." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position by man who has held position of General Superintendent and assistant general manager of large lumber company. Understand the lumber and mill business in all its branches, as well as all kinds of office work and banking. Can furnish best of reference and bond. Am out of a job at present on account of mill cutting out. Need position at once. Will go anywhere. Address "O. O." care W. M. Stephenson, Scrivenor, 1219 Wright Bldg., St. Louis, Mo.

WANTED—Position in some clerical work in office or yard in Minneapolis, Minn., by married man of 25. Have had seven years' experience in the lumber business and can furnish excellent reference as to my ability and character. Am at present employed but desire change with larger company where there is a chance for promotion. Have been 5 years with firm I am with now. Address "O." care W. M. Stephenson, Scrivenor, 1219 Wright Building, St. Louis, Mo.

